

# Leadership and Excellence

By

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# Leadership & Excellence

- Define leadership style
- Competitive
- Collaborative
- Team work: The team succeeds when individuals subordinate themselves to the team.
- Set each other up to succeed as a team.

# Leadership & Excellence

- Leadership achieves results through people!
- Soft persuasive behavior has positive results
- Strong compulsive behavior produces weaker results
- When you are pushed or compelled it creates anger, frustration, demotivation, resistance, belittles you.
- Autocratic interaction has a negative impact.

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- Democratic interaction is positive
- Give respect
- Be respectful
- Have empathy
- Give honest feedback
- Be honest
- Listen with care
- Build trust trusts gets good will and goodwill creates power.

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- Control and power are mutually exclusive
- You stand or fall on the basis of your intent.
- How does trust work?
- When you take actions that benefit others.
- Sincerity towards others rather than pursue your own interest.
- Always do the right thing
- Intent is obvious in action.

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- Care
- Intention
- Give
- Take
- Be sincere, avoid pretending.

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- What is leadership about?
- Honesty
- Integrity
- Empathy
- Vision
- Fairness
- Team work
- Dream
- Accessibility
- Friendly
- Mentor

# Leadership & Excellence

- People achieve results through leadership
- Leadership is about achieving results
- Leadership is about people achieving results.
- Care and growth empowers people



# Leadership & Excellence

- Change is the only constant variable in life
- Empower your Self
- Empower others
- Mentor /teach/train
- Acquire new skills
- Be accountable
- Take responsibility for action or inaction

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- Leadership means commitment
- Commitment means give your time
- Commit your values
- Commit your energy
- Commit your money
- Commit your life

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- The process of maturation is from birth to death.
- The difference is in the intent:
- Some give
- Some take
- Those who give:
- Are at peace with themselves and the world.

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- Those who give are generous
- Those who give are secure
- Those who give delegate
- Those who take are controlling
- Those who take are selfish
- Those who take are insecure
- Those who take are discontent and weak

# Leadership & Excellence

- Honesty is about being truthful even if it works against you.
- The fundamental process of growing people is maturity.
- Accountability requires tremendous courage.
- Courage requires maturity.
- Feel good about yourself.
- If you are secure within you don't need physical assets for security or to define your worth.